Spot Security

Competitive Analysis

OVERVIEW

Analysis of fifteen competitors in the Cloud Security market including overview of products, differentiators, features, and screenshots of existing product UIs for each competitor.

Note: This is a very long document with a lot of images of Uls. Please use the document outline to the left to quickly navigate to individual competitors and sections.

IDENTIFIED COMPETITORS

From Kevin

Identified from Top Cloud Security Companies and Tools Blog

- 1. CloudPassage
- 2. FireEye
- 3. LaceWork
- 4. McAfee Cloud Security
- 5. Palo Alto Networks
- 6. Qualys
- 7. Symantec
- 8. Tenable
- 9. Trend Micro
- 10. VMware Cloud

From Azzedine

- 1. CloudSploit
- 2. CheckPoint CloudGuard
- 3. Vantage

Others

- 1. Lumigo
- 2. SafeBreach

COMPETITOR BREAKDOWN

CloudPassage

CloudPassage's Halo platform is a cloud workload protection platform that is suitable for organizations of any size.

• Key Values and Differentiators:

- Single platform with three SKUs licensed by usage level
- Offers automated security visibility and compliance monitoring for workloads that run in any on-premises, public cloud, or hybrid cloud environment
- Automated approach to identify when and if a given workload or configuration strays outside of the defined policies

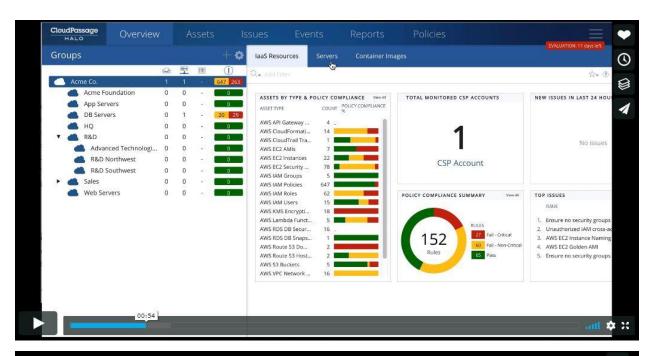
• Features include:

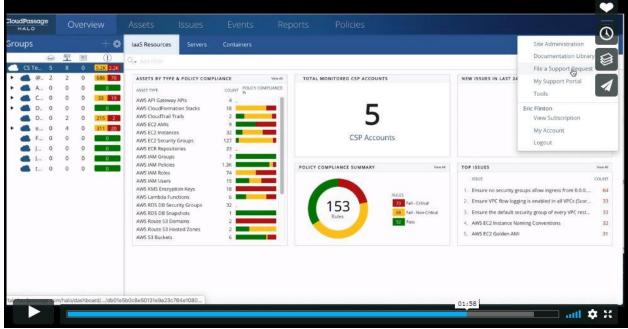
- Export / Reports
- RBAC
- Agent based
- Resource grouping to apply policies by group
- Alert
- SIEM (Security information and event management) like integration with Splunk

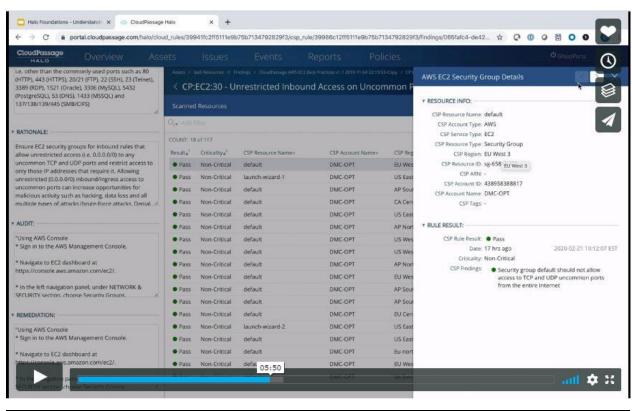
Screenshots of UI:

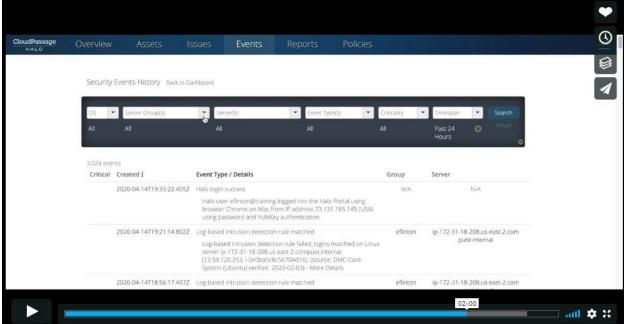
This doc has a lot of video screengrabs of the UI

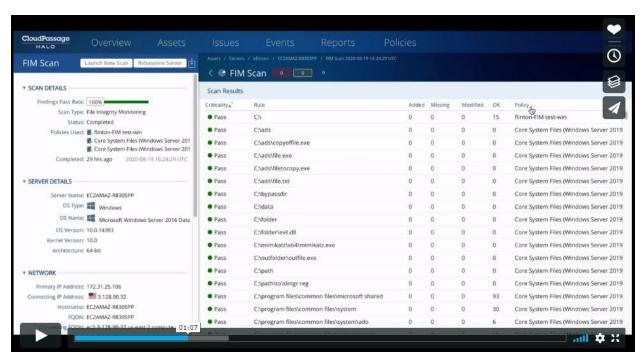


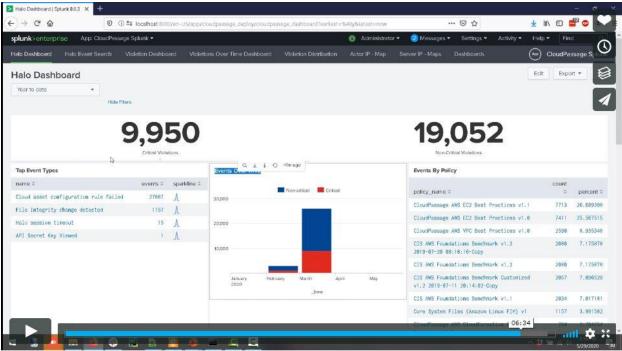


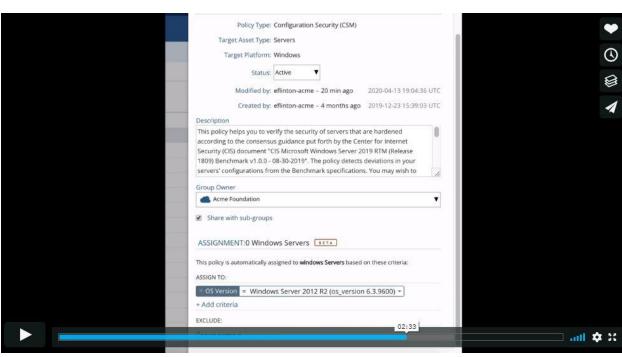


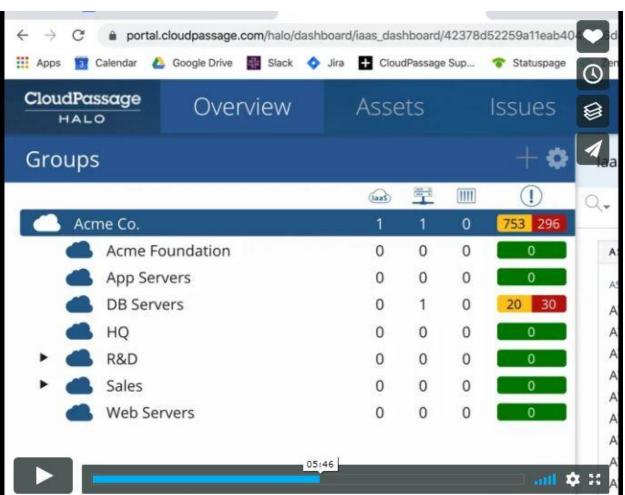












FireEye

FireEye is a suite of enterprise security products to defend organizations across the biggest threat vectors. It is well known for its incident response and investigation capabilities but has been expanding into cloud security in recent years. FireEye's services provide cloud server workload protection against threats.

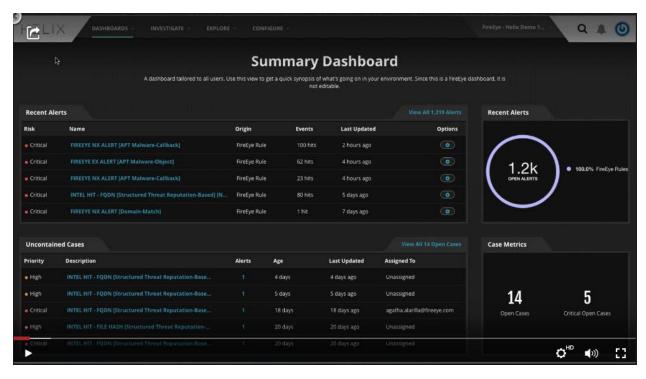
Product demo

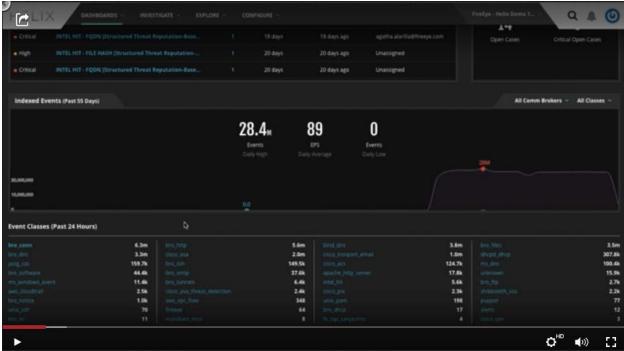
Key Values and Differentiators:

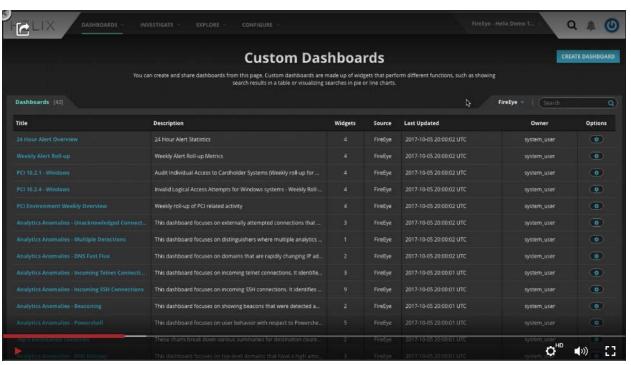
- FireEye Cloud Security Solution includes cloud versions of FireEye Network
 Security, Detection On Demand security scanning, and the FireEye Helix security
 operations platform
- Virtual network security capability is a keep differentiator, enabling organizations to get full visibility into traffic with deep granularity
- Threat analytics with Helix data analytics platform
- Detection on Demand capability ensures users to apply security controls to any AWS cloud service

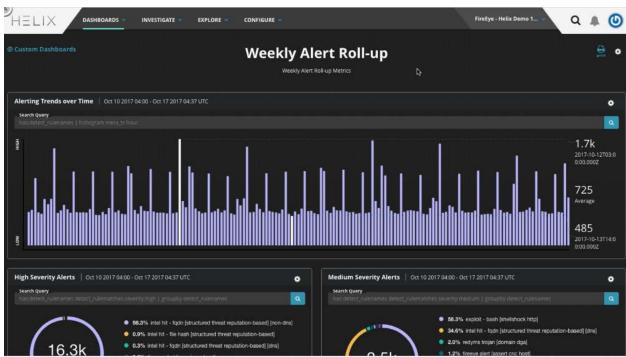
• Features include:

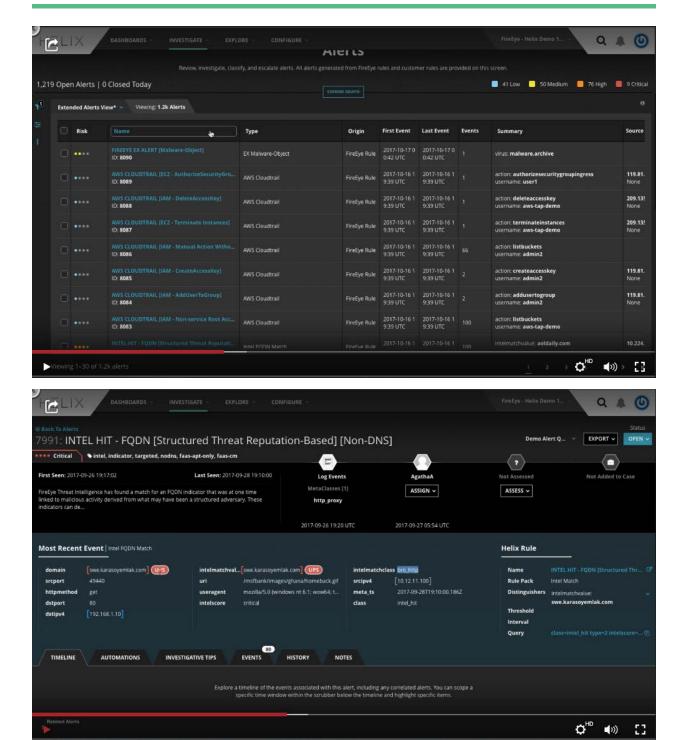
- Security Information and Event Management (SIEM)
- Security Analytics
- Threat Intelligence
- Workflow and Case Management
 - Assigning cases and linking them manually, not automatically and using Queues to manage alerts/events
- Security Orchestration, Automation, and Response (SOAR)
- User and Entity Behavior Analytics
- Compliance reporting
- Lightweight deployment











LaceWork

Lackwork is a cloud workload security and compliance solution that is well suited for organizations looking for a visual approach to cloud security. Comprehensive, continuous

end-to-end security for workloads, containers, users, Kubernetes, and cloud accounts running in multi-cloud environments.

Product demos:

- Visibility in Multi Cloud Environments
- Compliance & Auditing
- <u>Anomaly Detection & Investigation</u> (based on previous behavior)
- Container Security
- Kubernetes Orchestration Security

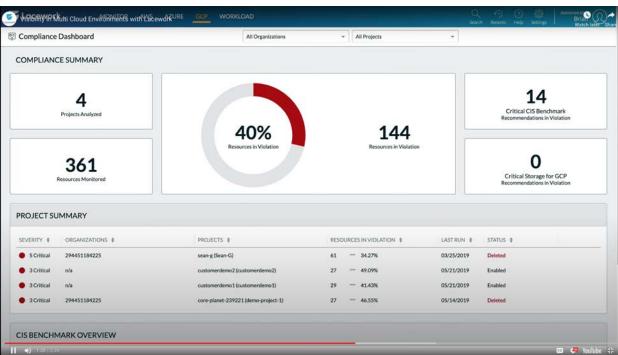
• Key Values and Differentiators:

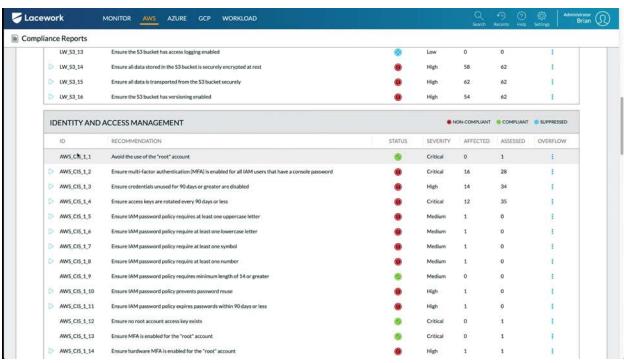
- The Polygraph feature, provides a visual representation of relationships across account roles, workloads and APIs in an attempt to deliver better context
- Provides monitoring of cloud workloads for compliance and security concerns
- Automated workload intrusion detection capability that is powered by machine learning to help reduce risks
- Configuration best practices support and guidance

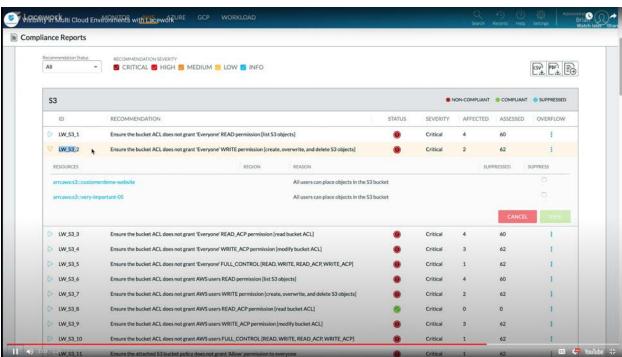
• Features include:

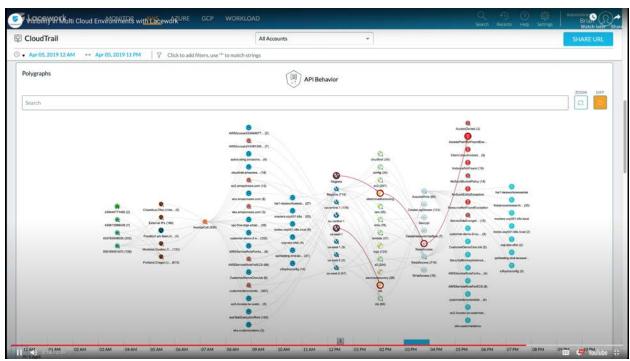
- Configuration & audit control
- Workload and container security
- Advanced threat detection
- Vulnerability monitoring
- DevSecOps optimizations
- Visualize interactions and communication between cloud entities
- Quickly review incidents at any level of detail
- Accurate alerts
 - Summarized alerts provide visibility and context
 - Aggregation, risk score, links and additional info with each alert

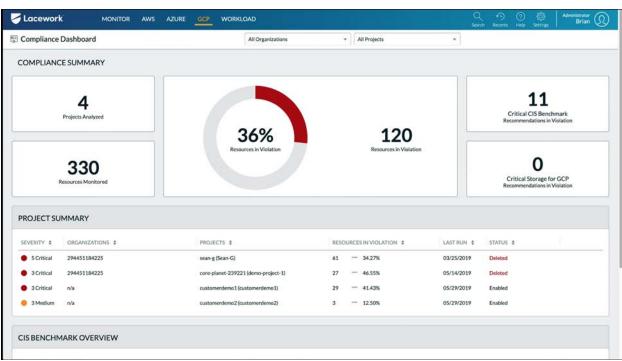


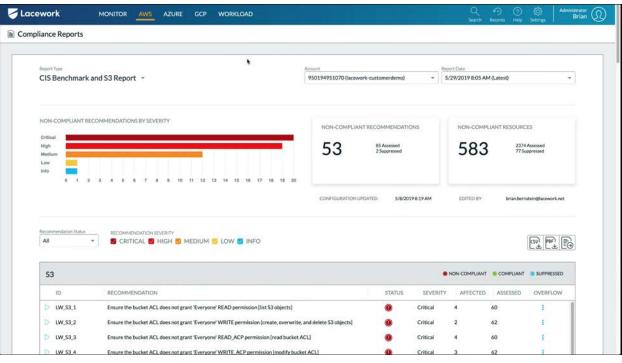


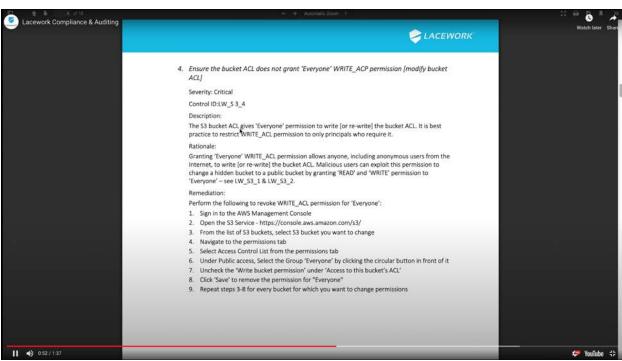


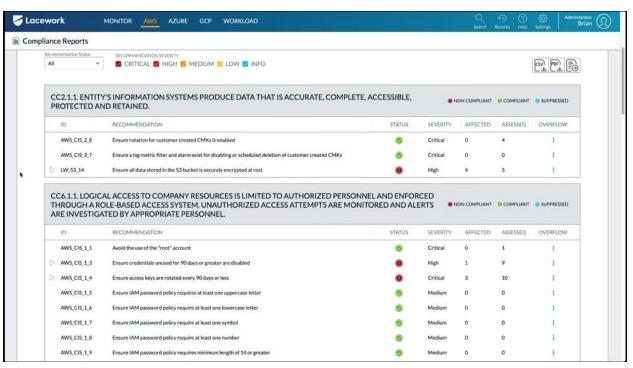


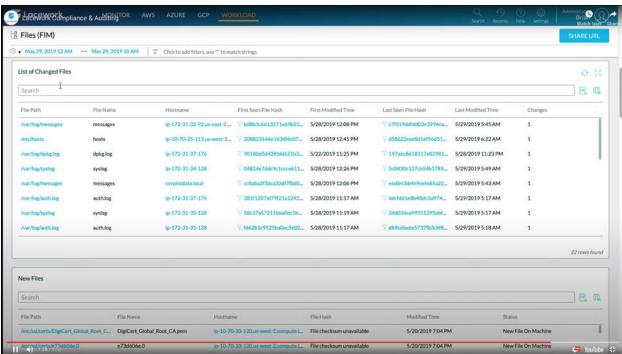


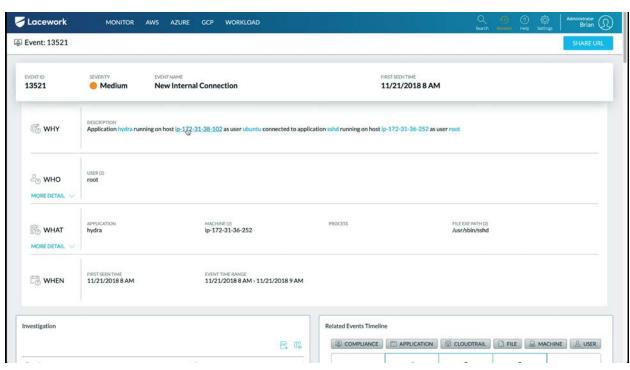


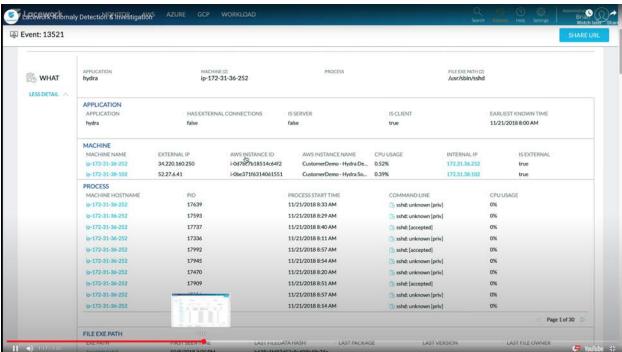


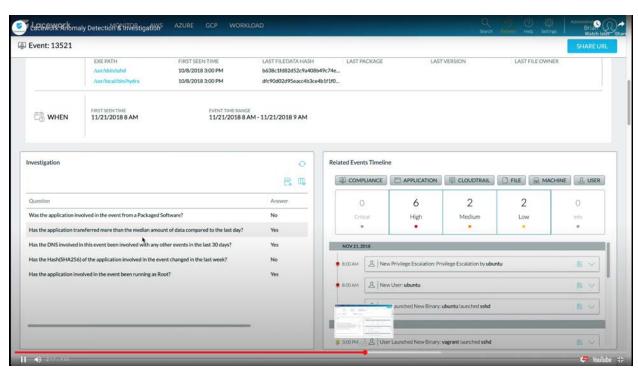


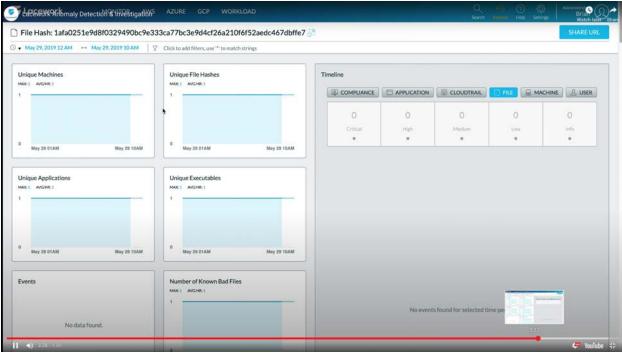


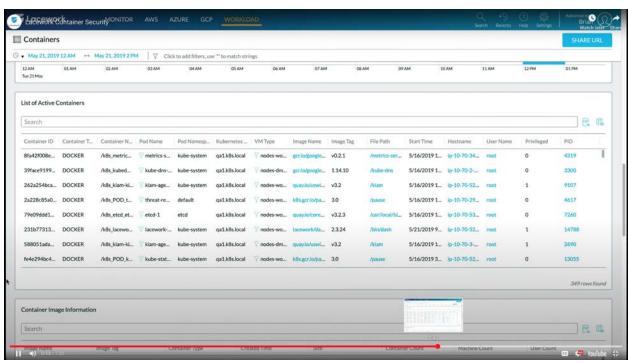




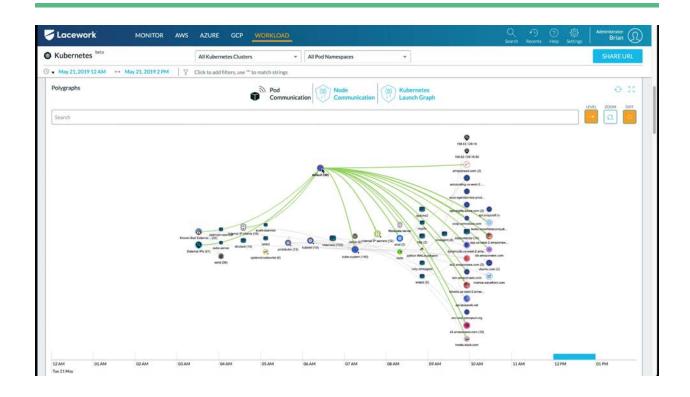




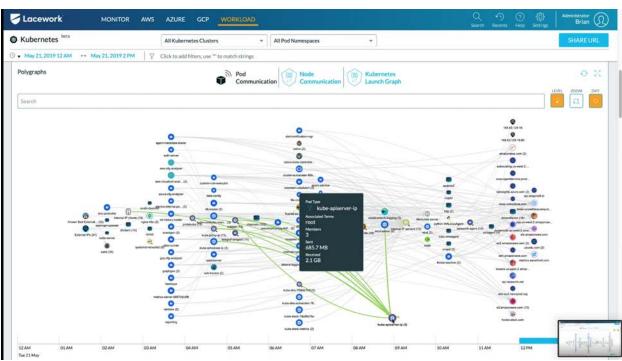












McAfee MVISION Cloud

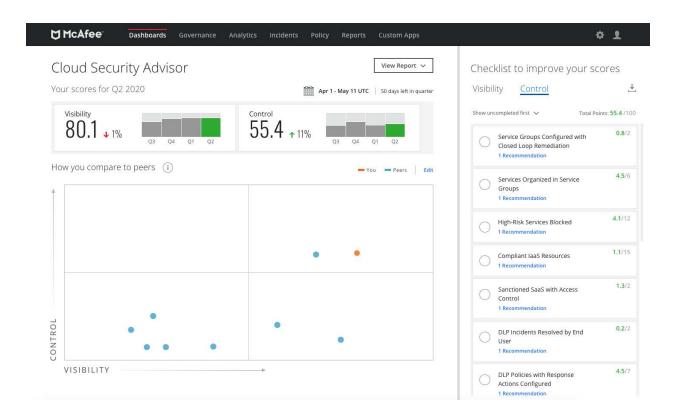
Has a broad set of cloud security capabilities, including CASB, data loss prevention, and threat prevention

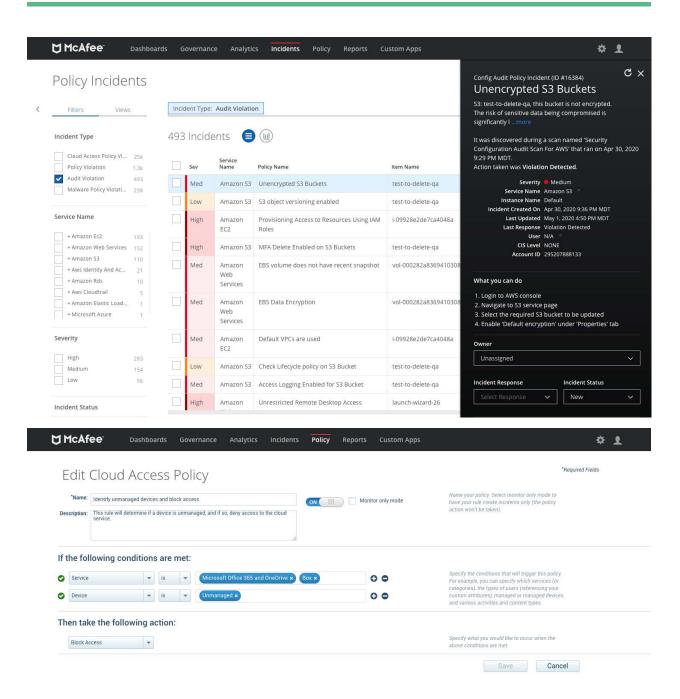
• Key Values and Differentiators:

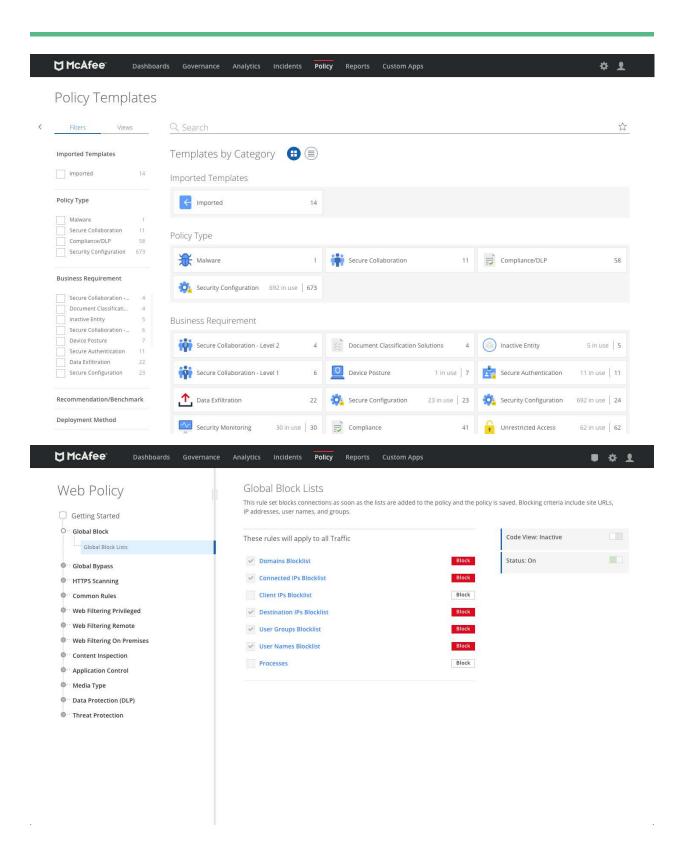
- MVISION cloud is partnered with Amazon Detective (helps users analyze and identify the root cause of cloud security incidents)
- CASB capability
- Strong data loss prevention capabilities; policy control that extends across cloud resources
- Cloud security risk understanding; trust ratings to help inform security policies

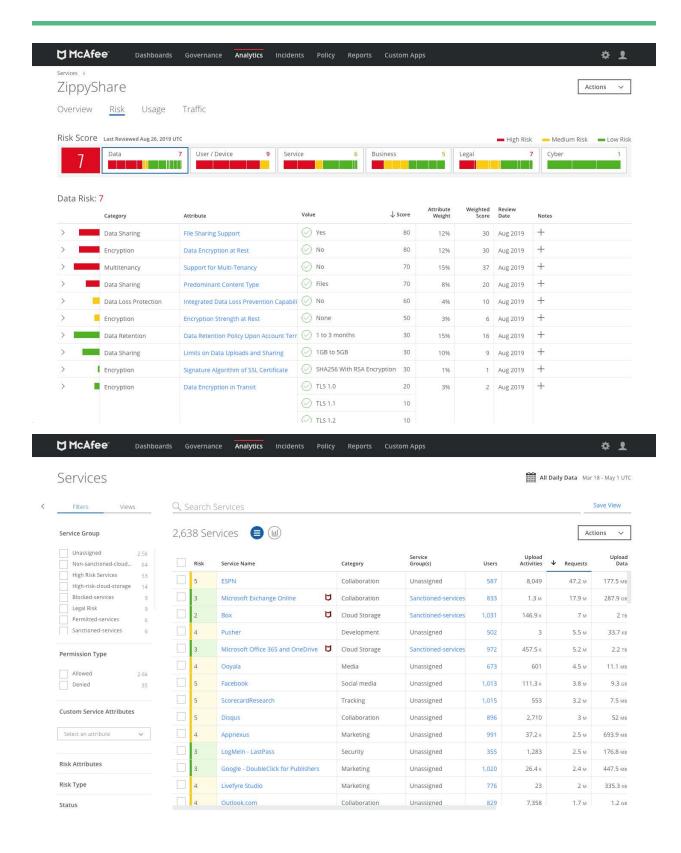
• Features include:

- Cloud registry
- Al-driven activity mapper
- Guided learning
- Cloud activity monitoring
- Insider threat detection
- Structured data encryption









Qualys

The Qualys cloud platform has multiple modules that can enable different facets of cloud security, including compliance, vulnerability scanning and cloud workload protection. Qualys has the best looking UI in my opinion, it is the most visual.

Product Demo - Deep-Dive Demo (27 min)

• Key Values and Differentiators:

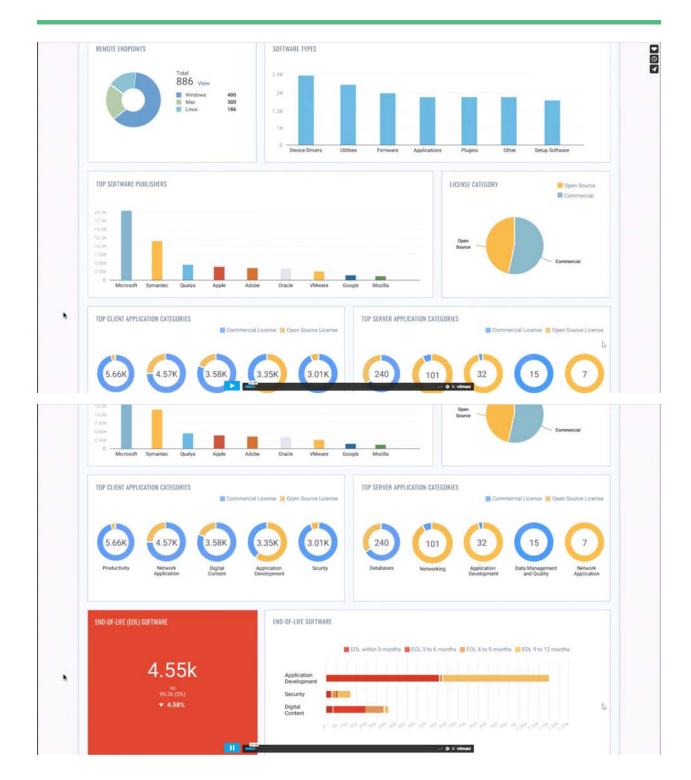
- Web Application Scanning module, provides automatic scanning capabilities for web apps to help detect and rank security vulnerabilities
- Compliance; PCI-DSS compliance module scans all devices to identify compliance status
- Policy Compliance module enables automated security configuration assessments across on-prem and cloud assets

• Features include:

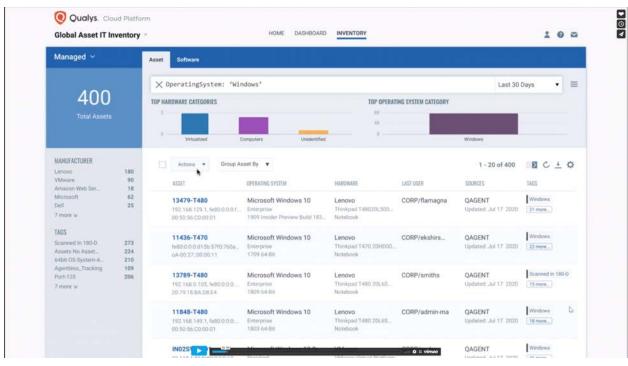
- Asset Management
- IT Security
- Cloud/Container Security
- Web App Security
- Compliance
- How they incorporate the Network Topology is great

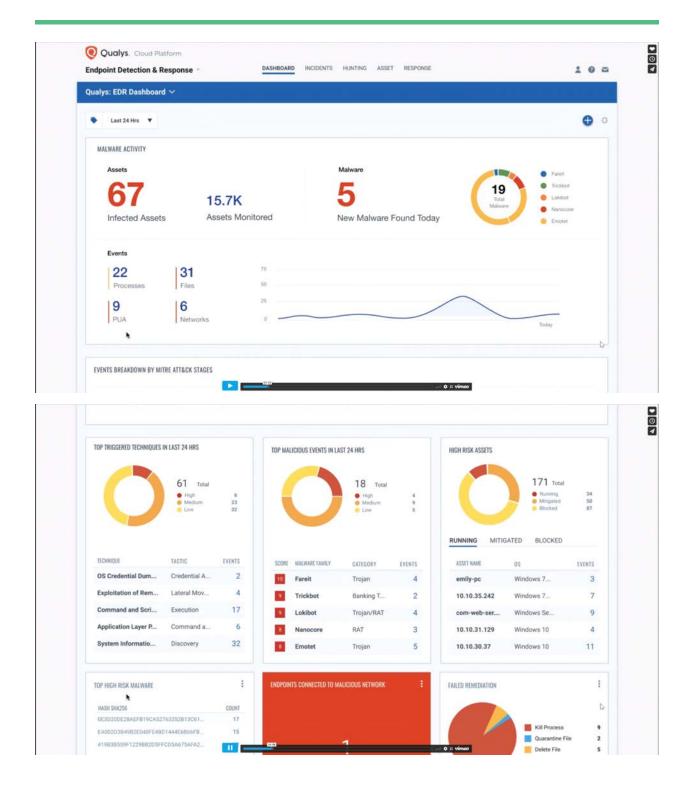


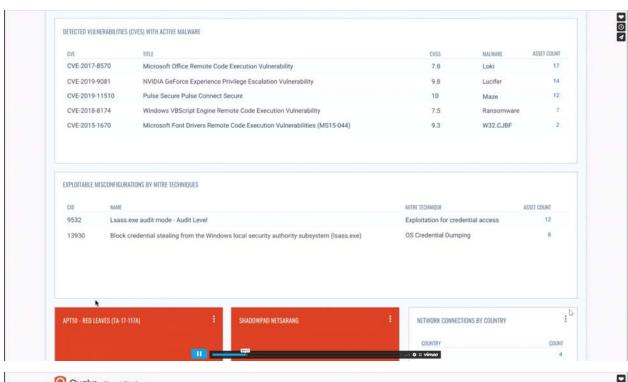


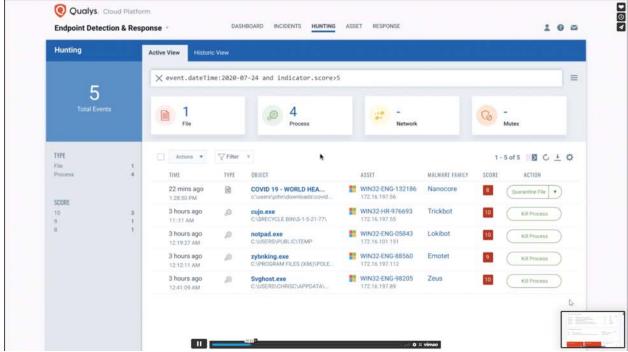


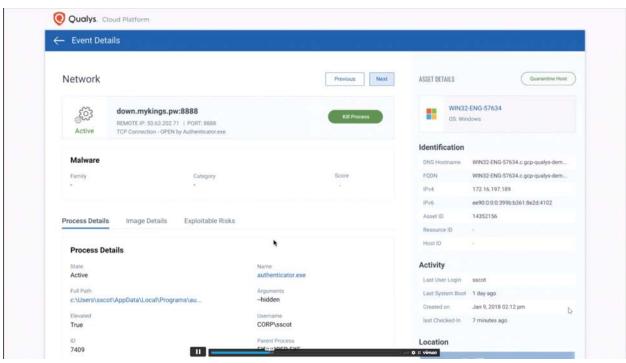


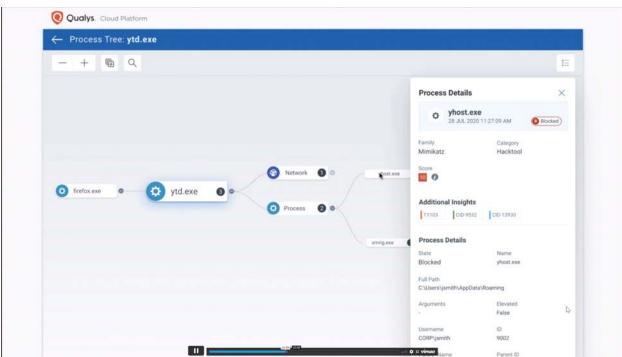


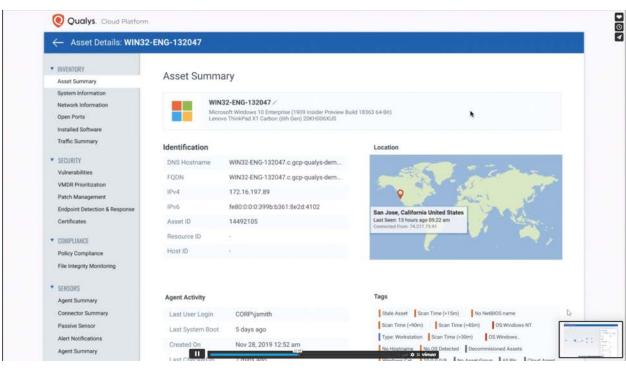


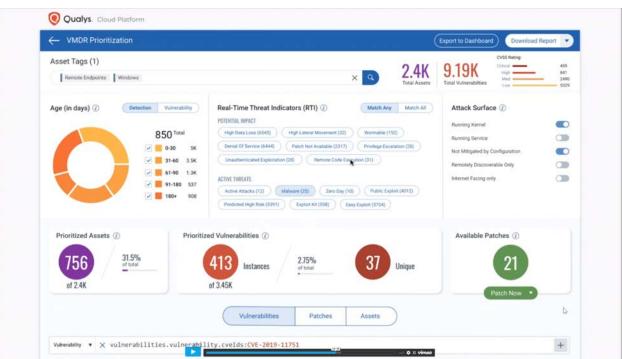


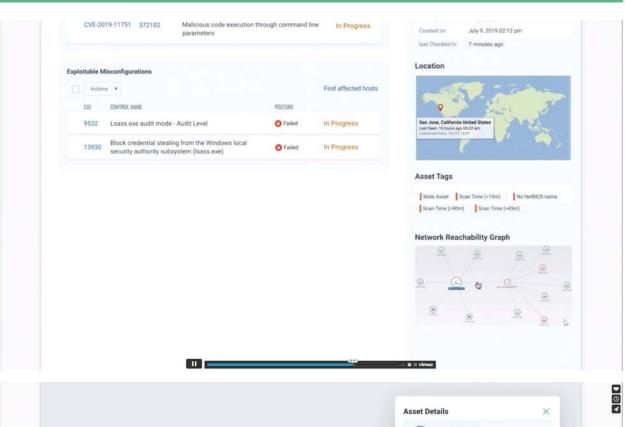


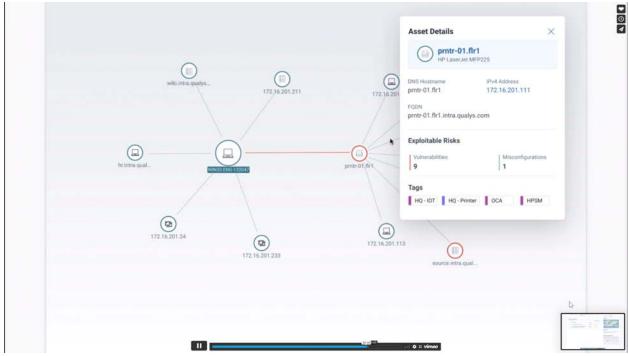


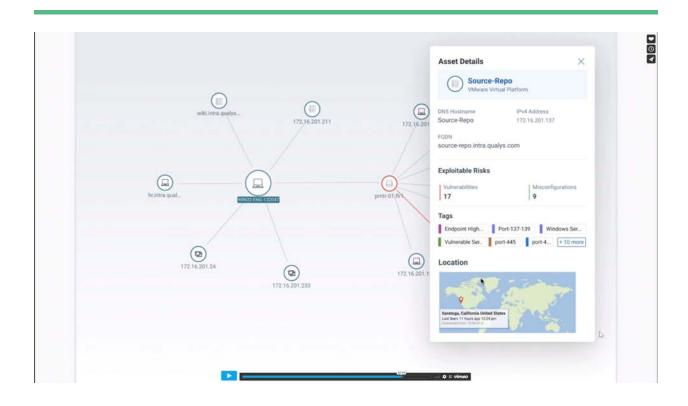




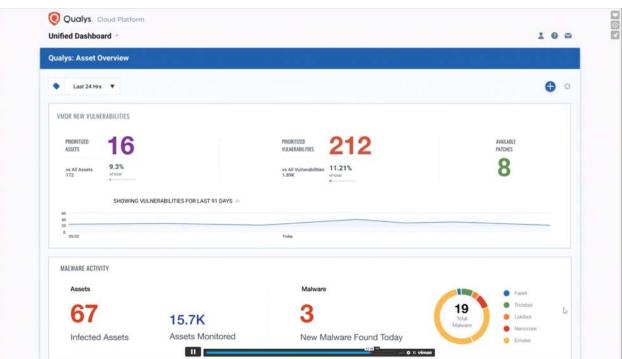












Palo Alto Networks - Prisma Cloud platform

One of the most comprehensive cloud native security platforms in the market, with deep capabilities to help organizations with workload security. Under Prisma Cloud there is: Cloud Security Posture Management, Cloud Workload Protection, Cloud Infrastructure Entitlement Management, and Cloud Network Security.

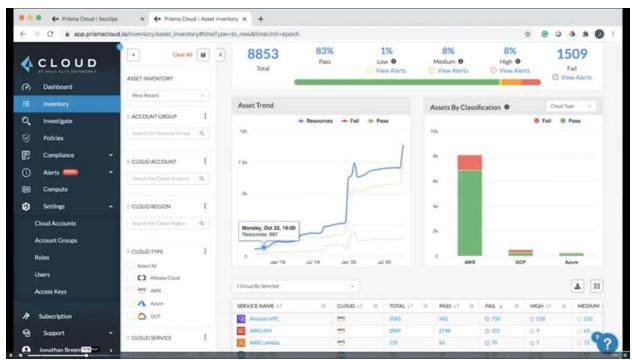
Product Demo

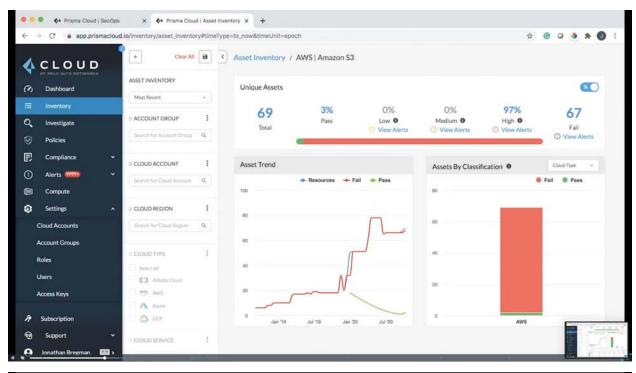
• Key Values and Differentiators:

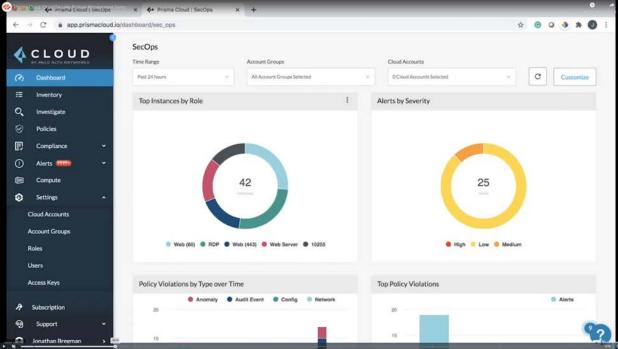
- Prisma Cloud platform is a new effort by Palo Alto Networks defined as a Cloud Native Security Platform
- o Provides container and cloud workload policy, threat detection, and control
- Full cloud workload visibility, including serverless functions
- o Capabilities to secure an end-to-end cloud native deployment
- Vulnerability management and runtime protection against threats

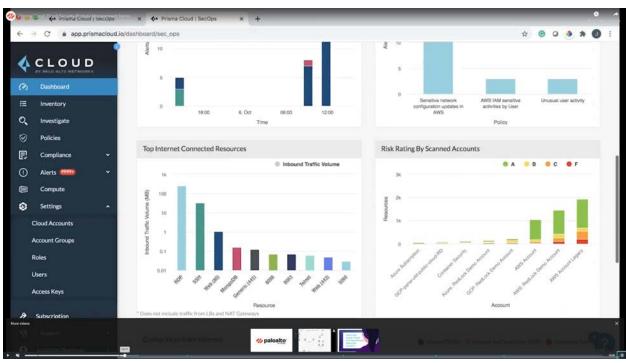
• Features include:

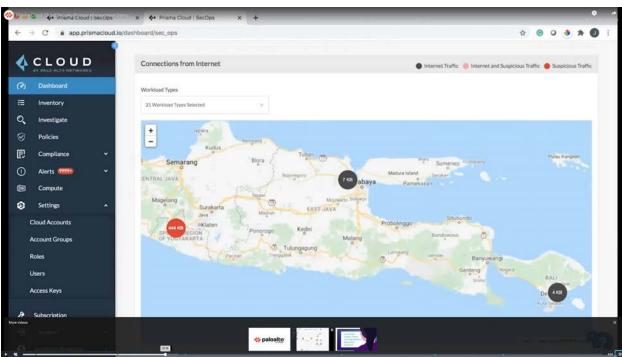
- Visibility, Compliance, and Governance
- Data, host, IAM, container, serverless, and web app/API security
- Maintain compliance across AWS, Azure, GCP, and Alibaba Cloud
- o Identity-based microsegmentation

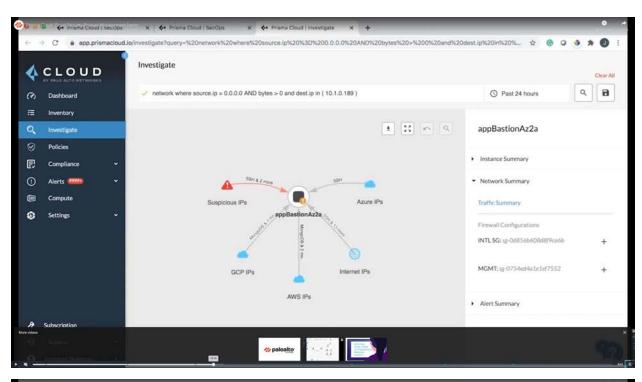


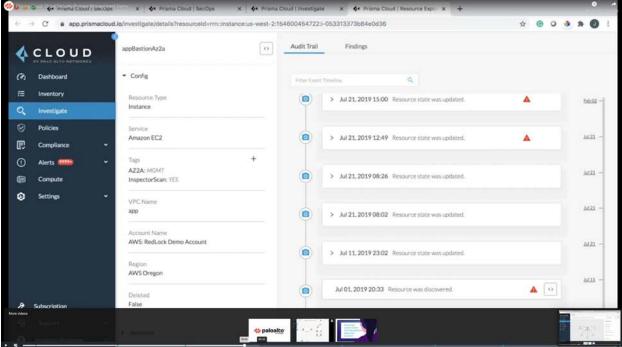


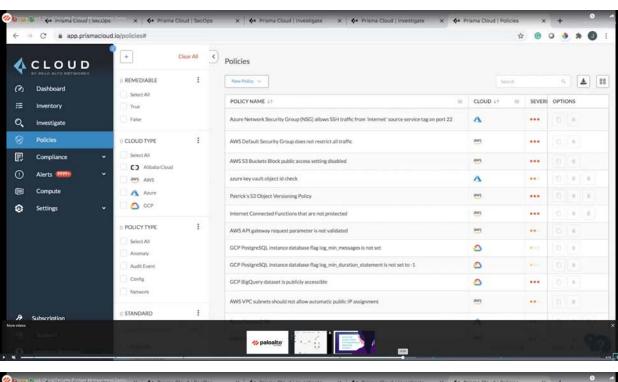


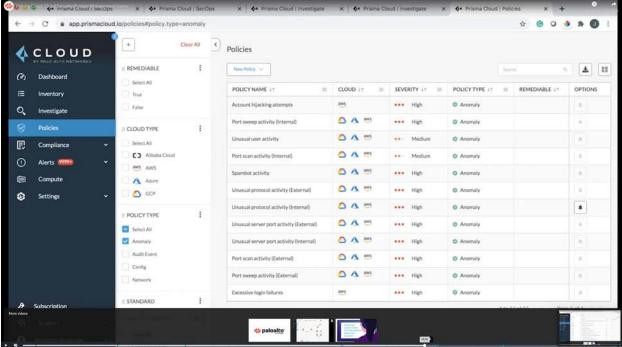


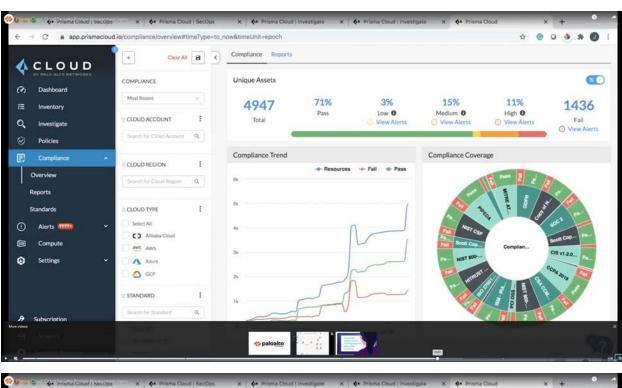


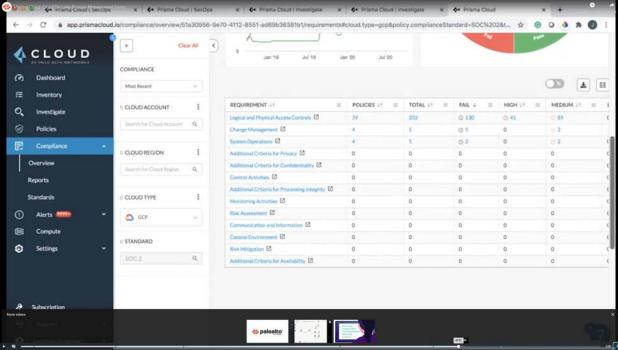


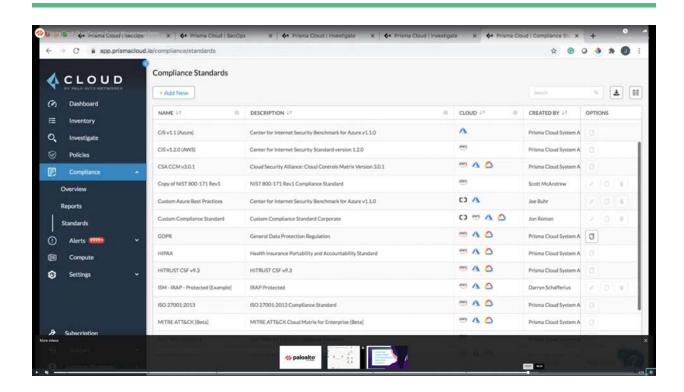


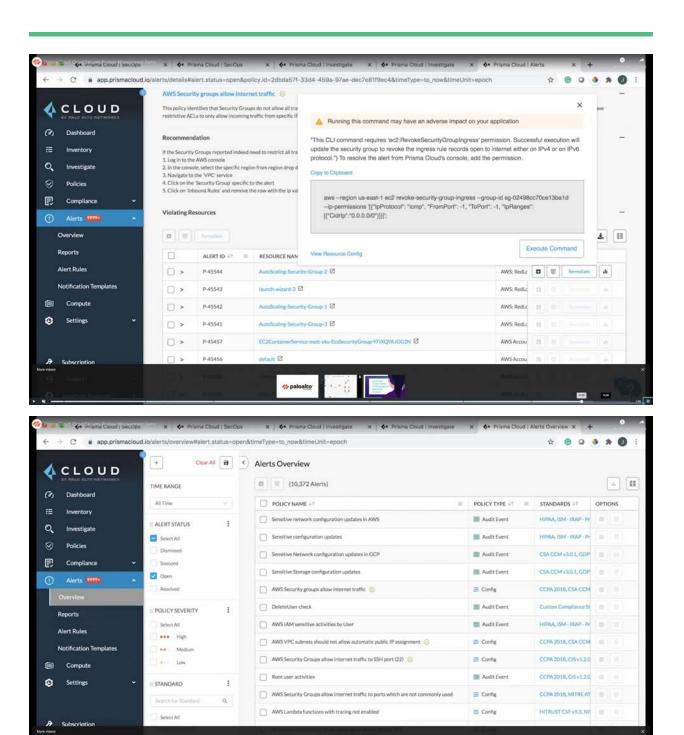












Symantec

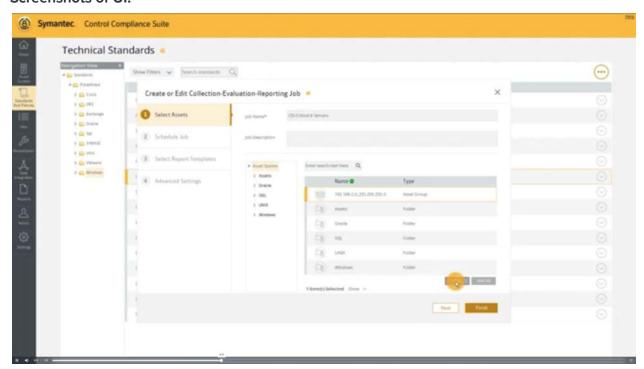
Symantec has multiple cloud security functions within its portfolio, including workload protection and CASB. There are a few different products that make up their Security product. UI seems less than impressive, not modern.

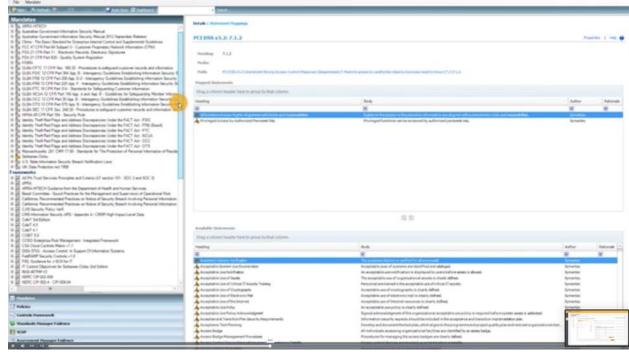
• Key Values and Differentiators:

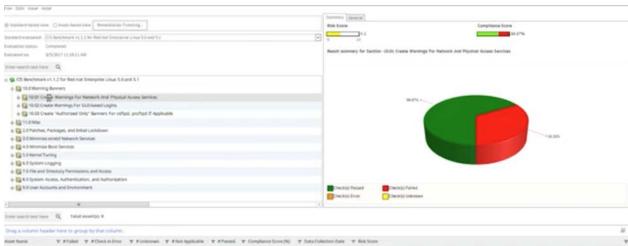
- The Cloud Workload Protection suite is able to identify and evaluate security risks for workloads running in the public cloud
- Cloud Workload Assurance; automatic compliance reporting and remediation including the ability to benchmark security posture for a given configuration

• Features include:

- Monitor, log, analyze user and admin activity
- Enforce access controls
- Detect and remediate risky exposures
- Detect compromised accounts with User Behavior Analytics
- Detect and restrict misuse and "Shadow" AWS instances









Tenable

Tenable has a long history in the vulnerability management space, which now extends into the cloud to help organizations of all sizes protect their workloads. Tenable delivers coverage and comprehensive insight to enable you to detect vulnerabilities, assess risk, and prioritize remediation for every asset, in every environment.

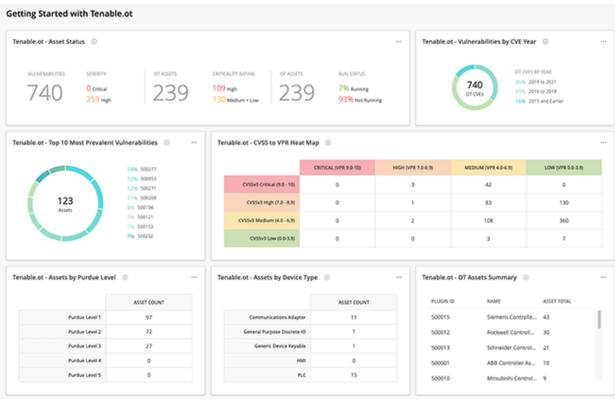
Product Demo - Just for the Container Security product

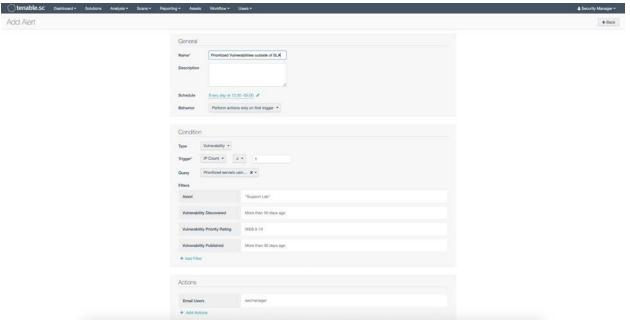
• Key Values and Differentiators:

- Multiple services on its cloud-based tenable.io platform, including web application scanning, container security, and asset management
- Ability to identify assets and their vulnerabilities
- Ability to identify potential misconfigurations

• Features include:

- o Discover, Assess, Prioritize
- Risk-based view of entire attack surface on main dashboard (critical vulnerabilities that should be investigated immediately and high risk vulnerabilities to address next)

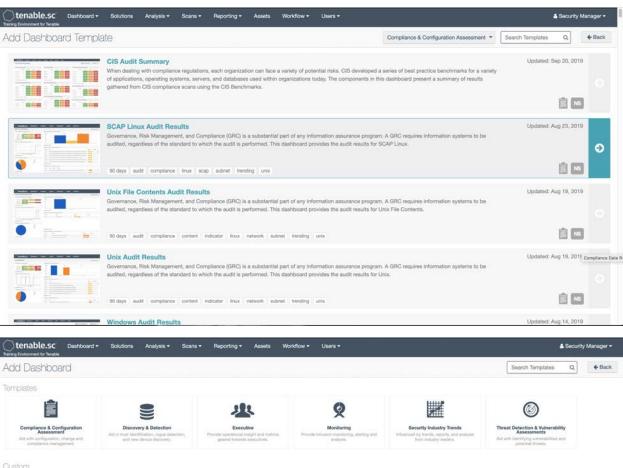




Compliance Summary - CIS, DOD, and NIST Bar Ratio

	Systems	Passed	Manual Check	Failed
800-53	3	33%	39%	28%
8500.2	0	0	0	0
CAT	0	0	0	0
CCE	0	0	0	0
CCI	0	0	0	0
CSF	3	32%	40%	28%
ITSG-33	3	28%	39%	32%
Level	3	33%	39%	28%
NIST_800-125a	0	0	0	0
CIS CSC	3	36%	43%	21%

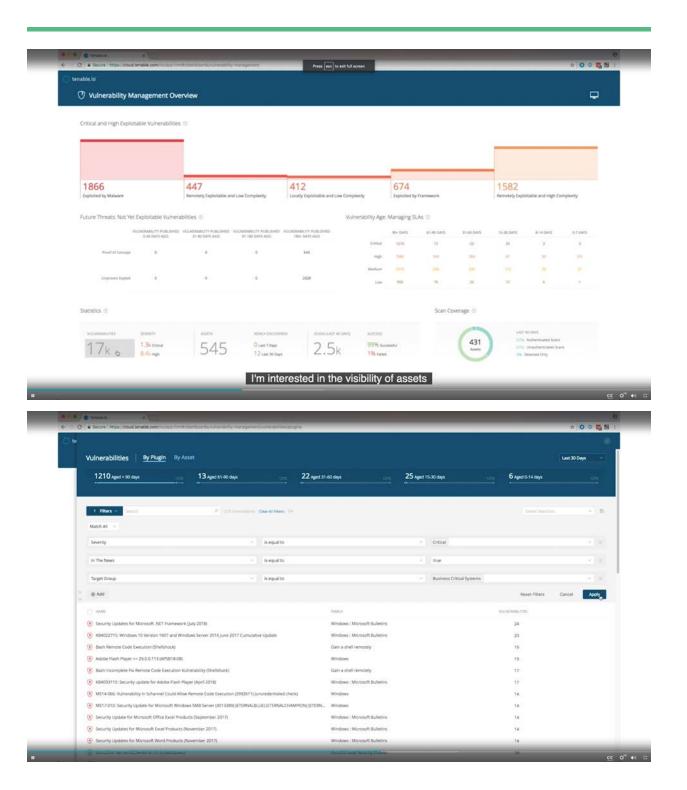
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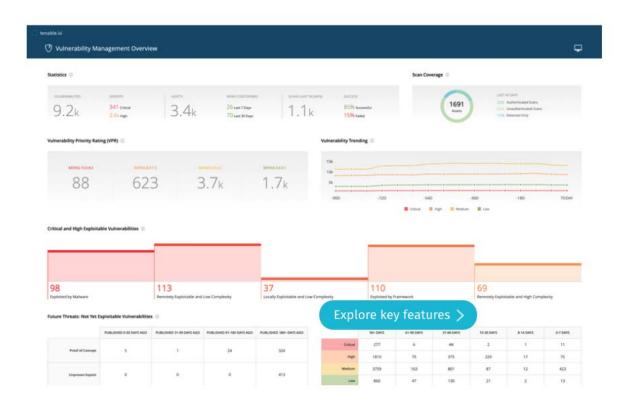


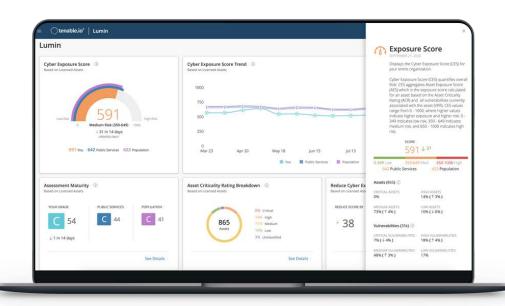


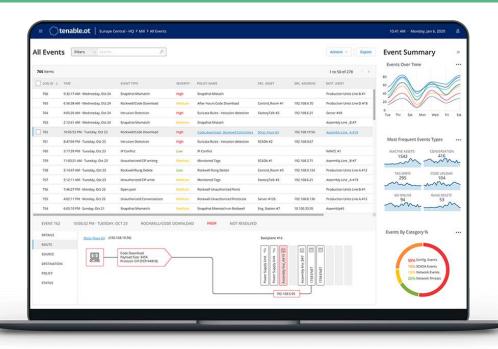


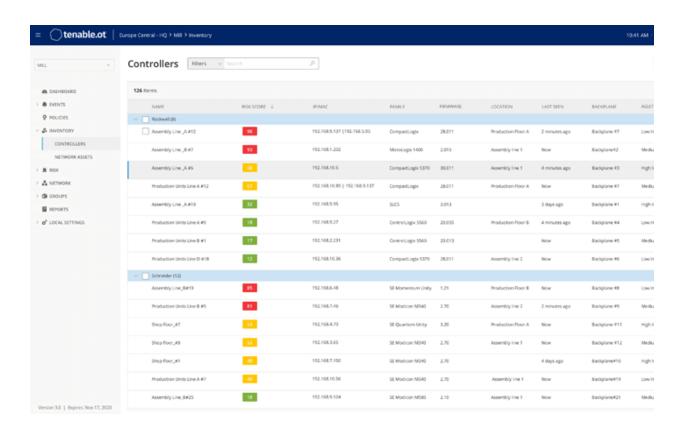


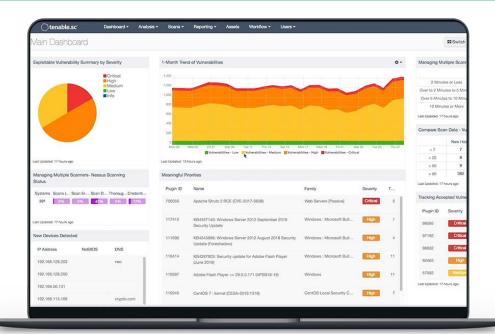


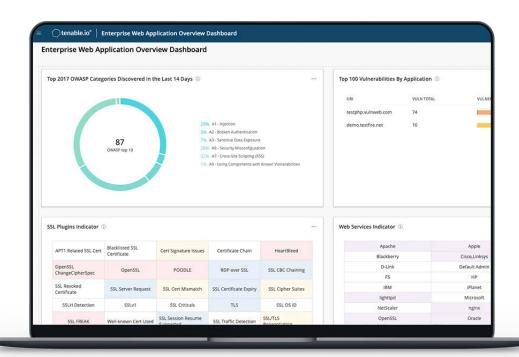












Trend Micro Cloud One

Trend Micro is a well positioned leader in the hybrid cloud security, helping organizations unify policies across both on-prem and public cloud deployments.

• Key Values and Differentiators:

- Robust offering that integrates workload, storage, and network security as well as compliance capabilities
- Workload security feature; extends the same policy and protection to multiple deployment modalities, including on-prem, private, and public cloud workloads
- o Provides virtual patching for vulnerabilities to help limit risks as rapidly as possible
- Security can be codified, with templates that align with leading security standards and can be deployed with simple AWS CloudFormation templates

• Features include:

0

Screenshots of UI:

VMware Cloud

VMware has multiple capabilities for cloud security, includings its secure state and Cloudhealth products.

• Key Values and Differentiators:

- CloudHealth provides deeper integration with VMware workloads, alongside public cloud
- Provides cloud governance features to help organizations align security and regulatory compliance
- Delivers multi-cloud security posture management that focuses on configuration security
- Secure State is particularly good at providing insights into security risks due to connections between cloud objects and services

• Features include:

С

CloudSploit

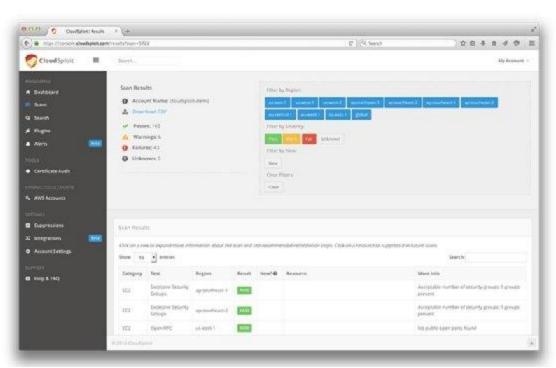
CloudSploit is a security and configuration scanner that can detect thousands of threats in your cloud accounts.

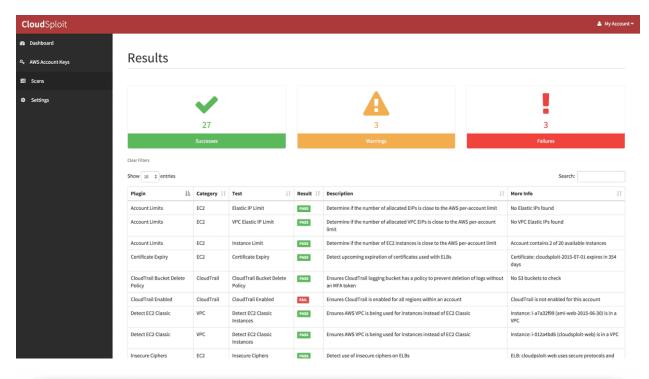
4. Key Values and Differentiators:

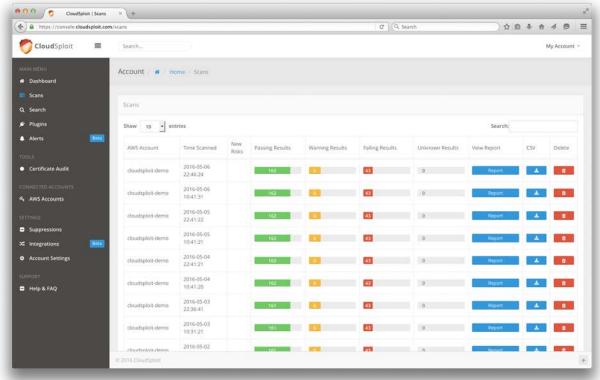
- Automates the detection of risks on a continuous basis
- Scan reports can be used to quickly assess risk, plan for remediation, and audit changes over time
- Reports include in-depth remediation steps
- Detects misconfigurations before they are exploited and ensures environments stay secure

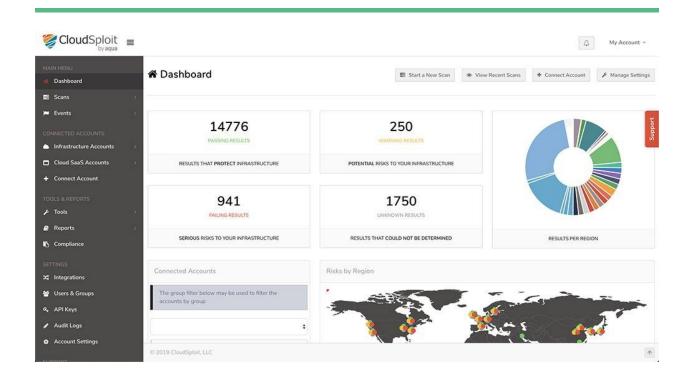
5. Features include:

- Fully-Managed
- Simple, 2-Minute setup
- Multi cloud and region
- Users and groups
- Downloadable reports
- API driven
- Archived results
- Alerts and integrations









CheckPoint CloudGuard

CloudGuard Cloud Security Posture Management automates governance across multi-cloud assets and services including visualization and assessment of security posture, misconfiguration detection, and enforcement of security best practices and compliance frameworks.

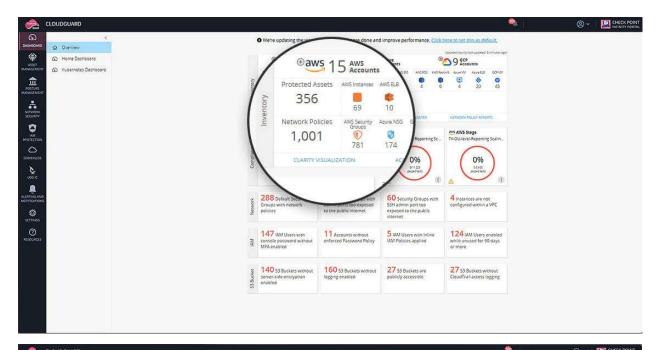
Product Demo

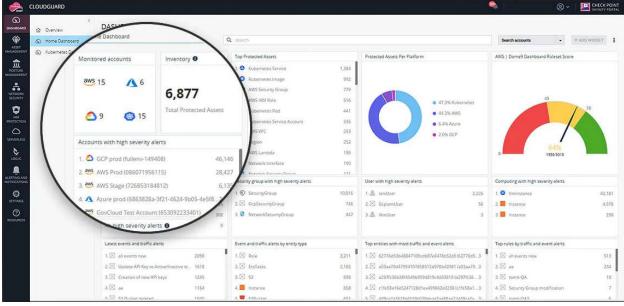
6. **Key Values and Differentiators**:

- o Granular, intuitive visibility into all cloud assets, networks, and security groups
- Conform to regulatory requirements and security best practices automatically
- Enforce access based on IAM users and roles to most sensitive operations

7. Features include:

- Visualization of cloud assets, including network topology, firewalls, etc.
- Auto-remediation solutions for AWS
- Cloud security intelligence
- Continuous monitoring and automation reversion of unauthorized modifications
- Compliance management





Vantage

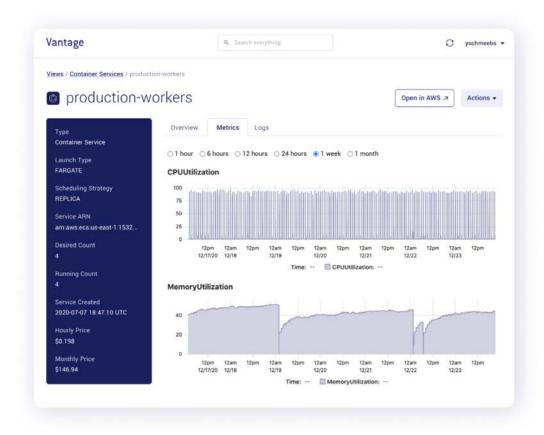
Vantage is your AWS companion, focused on user experience and cost transparency. Vantage is a team of product managers, designers and engineers committed to providing a superior developer experience for public cloud. They are applying what they've learned from combined experience at AWS and DigitalOcean, and reimagining what the experience of the cloud can be.

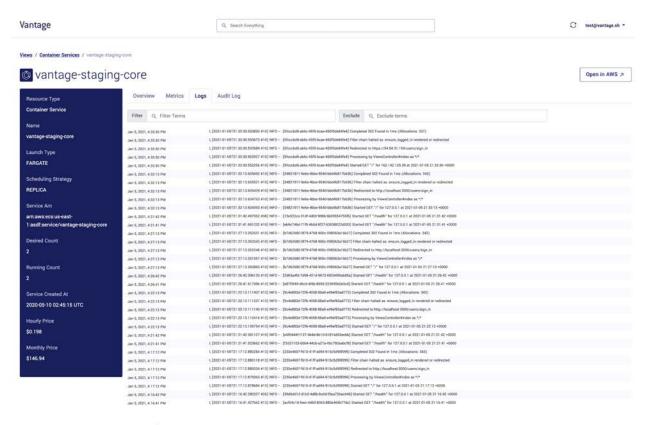
8. Key Values and Differentiators:

- Views allow you to group different parts of your infrastructure together through conditions or using tags
- One click to connect
- Read-only by default
- Global search

9. Features include:

- Cost visibility
- Cross region visibility
- Merge multiple AWS accounts into a single workspace
- Leverage AWS best practices for securely syncing and storing data
- Discover relationships
- Audit logs, CloudWatch logs and metrics





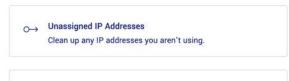
Create a new view

Start with one of the basics, then add additional criteria to refine your View.



Recommended For You

Below is a list of popular view templates that you can further edit and customize if you'd like:





Never lose track of an orphaned block storage volume again.



All Paid Resources A view of everything costing you money.

Vantage Offered Views

Below is a list of views managed by Vantage. These views can not be edited as they have custom functionality:





Lumigo

Lumigo lets developers effortlessly find and fix issues in serverless and microservices environments with one-click distributed tracing.

10. Key Values and Differentiators:

- Find and fix issues in seconds with visual debugging; everything is displayed in a visual map that can be searched and filtered
- Automatic distributed tracking of entire environment including Lambdas, other
 AWS services, and every API call and external SaaS service
- Automatically identifies worst latency offenders and remove performance bottlenecks
- Using machine learning, Lumigo's predictive analytics identifies and alerts on issues before they impact app performance or costs

11. Features include:

- Debugging
- Correlation engine; see only relevant logs and debugging information related to a transaction
- Logs, traces, and metrics
- One-click integration to your AWS account
- Issues page

Screenshots of UI:

SafeBreach

SafeBreach enables security teams to provide data-driven proof of security, eliminate security blind spots and weaknesses, and validate that controls are working as expected. SafeBreach Insights automatically analyzes thousands of results, and continually provides detailed guidance for the security team to quickly remediate gaps or suboptimal configurations in your security controls.

Product Tour

12. Key Values and Differentiators:

 Validate security controls with over 15,000 attack methods to test defenses across your network, endpoint and cloud solutions

- Detailed network topology view shows all exposures along the cyber attack kill chain
- Data-driven results prioritize remediation of security controls and vulnerability management patching of systems that are actually exploitable
- Collaborate across Security and Infrastructure teams with actionable remediation data and feed mitigation data to your network, endpoint, SIEM and SOAR solutions

13. Features include:

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